

MONTHLY BOARD REPORT: JUNE 2010

SGI CM is pleased to submit this monthly report to provide an update on contract awards to small businesses and local businesses in adherence to Board Resolution 2021. Firms must be certified as a Small Business Enterprise (SBE) by a California public agency to be recognized by PUSD as an eligible small business. Local Businesses are those located in Altadena, Pasadena or Sierra Madre.

SBE contract awards are illustrated at the prime contractor/consultant and subcontractor levels to present the full participation level of SBE firms in Measure TT funded projects.

I. SMALL AND LOCAL BUSINESS ATTAINMENT

SMALL BUSINESS ENTERPRISE (SBE) PARTICIPATION—PRIME LE VEL

Total # of Businesses	# of SBE Firms	% of SBE Firms	Total Contract Awards	Total SBE Contract Awards	% of SBE Contract Awards
278	42	15%	\$78,927,373	\$23,047,115	29%

SMALL BUSINESS ENTERPRISE (SBE) PARTICIPATION—SUBCONTRACTOR LE VEL

Prime	Total # of SBE	Total Prime Contract Award	Total SBE Contract	% of SBE Contract
Contractor	Subcontractors		Awards	Awards
CW Driver	10	\$13,850,000	\$2,907,854	21%

LOCAL BUSINESS PARTICIPATION

278 47 17% \$78,927,373 \$27,214,060 34%	Total # of Businesses	# of Local Businesses	% of Local Businesses	Total Contract Awards	Total Local Business Contract Awards	% of Local Business Contract Awards
	278	47	17%	\$78,927,373	\$27,214,060	34%

II. SMALL BUSINESS PROGRAM ACTIVITIES

The workshops listed below will be conducted beginning late-summer and concluding in the fall as part of the Community Contractor Academy. These workshops will provide small, local contractors with information and guidance that will be essential to their success in public works.

- ➤ *Public Contract Law:* Provides an introduction to public contracting principles and rules, PUSD general conditions, and how to submit a bid. This workshop will also ensure that contractors understand their contractual rights and responsibilities.
- ➤ **Bonding:** Provides an introduction to bonding and guidance on how to apply for the U.S. Small Business Administration's (SBA) Surety Bond Guarantee. President Obama increased the federal surety bond guarantee from \$2 million to \$5 million. This increase enables contractors to obtain bonding to bid on public projects.
- The Basics of Labor Compliance: Provides an introduction to certified payroll and prevailing wage requirements and how to avoid Labor Code violations that can adversely impact company profit.
- ➤ How to Develop a Safety Plan: Provides contractors with guidance on how to develop an Injury & Illness Prevention Program (IIPP) and Haz Com Program to comply with the Cal OSHA regulations and to improve their competitiveness through increased safety. This workshop will be conducted in partnership with Cal OSHA Consultation Service within the California Department of Industrial Relations.

Additional Outreach:

SGI will promote PUSD Measure TT contracting opportunities at the California Construction Expo on August 12, 2010. This event is the focused on promoting public contracting opportunities to small contractors, construction professionals, and design firms.